



**David S. Willig**

Current

David S. Willig,  
Chartered

**Mediator noted for International Cases  
and Multilingual Mediation**

Practice

1

Cases

1

Languages

English

### **Current Employer-Title**

David S. Willig, Chartered

### **Profession**

Mediator noted for International Cases and Multilingual Mediation

### **Work History**

David S. Willig, Chartered, Miami, Florida, 10/89 - present

Civil, Commercial, and International Litigation - Application of Foreign Law in U.S. courts

Real Estate, including Sale/Purchase of Real Property in Foreign Jurisdictions

Immigration practice and procedure in employment and investment visas

Business Entity formation and practice

IP (Trademark Copyright) Registration, Licensing and Infringement Litigation

Kluger, Peretz, Kaplan & Berlin, P.A., Miami, Florida, 2/90 - 8/90 (Temporary)

Temporary litigation associate for RTC legal subcontractor

Working knowledge of FIRREA (Financial Institutions Reform and Recovery Act)

Working knowledge of statutes and case law (Florida and Federal) relating to bank collections, security interests and collateral

Working knowledge of processes and procedures for enforcement of bank obligations

Basic working knowledge of Bankruptcy law and procedure

Richey, Munroe & Fine, P.A., Miami, Florida, 11/87 - 8/88 (law clerk), 8/88 - 10/89 (associate)

litigation associate, including international banking litigation enforcement of private obligations of European banks against Latin American industrial debtors

Foreign law pleading and proof, including research and memorandum on Central American law Civil & Commercial Code) for summary judgment in Florida court, drafted foreign expert affidavits in the English language.

Liaison among lawyers of varied nationalities and language proficiencies

Basic working knowledge of RICO, Money Laundering & Control Act, Bank Secrecy Act, Currency Transaction Reporting, and related statutes and rules

Professor Richard Hyland, University of Miami School of Law, 1987-88

Research Assistant to professor of comparative law and commercial law

Assisted research for chapter of International Encyclopedia of Comparative Law, "Revocation of Gifts"

Conducted legal research in law of more than 30 countries in eight languages

Assisted research and preparation for law school seminar course on French Civil Code

Assisted research in issues of international commercial law, including warranty of goods under U.N. Convention on International Sale of Goods

Law Offices of Fujii & Toda, Tokyo, Japan, 6-8/87

Admiralty and related practice, including Protection & Indemnity, Carriage of Goods by Sea, etc.

Research issue of conflict of law among Japanese, U.S. and other national jurisdictions

Translation of legal, technical, and miscellaneous documents from Japanese and other languages into English

Formation of corporations and trademark registration under Japanese law

Digest Japanese pleadings in English for client review

### **General Experience**

David S. Willig practiced as an attorney on 2 continents prior to becoming qualified as a Mediator. He was qualified for the Florida Bar in 1988, and the Bar of Paris (France) in 1997. Additionally, David was the recipient of an appointment as a Civil-Law Notary in Florida from 1999, and was thus able to emulate more closely the work of civil-law notaries in jurisdictions such as continental Europe and Latin America.

As an attorney, David has been active in litigating cases to their ultimate consequences, a trial, in both the U.S. and in Europe. He has appeared in cases in both Federal and State courts in Florida and Illinois, including appeals in the Eleventh and the Seventh Circuit Court of Appeals in the U.S.,

Additionally, he has also provided services in the transactional sphere including real estate, business, employment and licensing contracts, as well as authentic, notarial acts as a Civil-Law Notary. For a number of years, David was the outside General Counsel of a fast-growing Inc. 500 company, overseeing matters as diverse as employment and collective bargaining, sweepstakes and other promotional matters, and both domestic and international mergers and acquisitions.

David is able to work at a professional level in a number of languages, English and French among them, but also including Spanish and Portuguese. His worldwide experience includes internships in a Japanese law office in Tokyo. He brings these same linguistic skills to his mediation practice.

### **Experience as a Mediator**

Prior to certification as a mediator, David Willig had extensive mediation experience representing parties to litigation since mandatory mediation was first instituted in his home state of Florida in the early 1990's. This experience included hundreds of mediations, including appellate level mediation, U.S. magistrate mediation, mediation with retired state law judges, and bilingual mediations in English, French, Spanish and Portuguese.

As a mediator, David started his career off by settling his very first "solo" mediation, which was a bilingual (Spanish-English) session, without a pending court order of referral to mediation, and without a pending trial date.

David Willig is capable of conducting mediation in a wide variety of disputed matters, and can be especially effective where one or more of the parties may rely principally on a language other than English,

### **Representative Issues Handled as a Mediator**

Business disputes

### **Multi Party Mediation Experience**

David Willig has experience in multi-party mediation, including matters with more than one defending party.

### **Years of Practice as a Mediator**

1

### **Total Number of Cases Mediated**

1

## **Mediation Experience as an Advocate or Party**

Prior to certification as a mediator, David Willig had extensive mediation experience representing parties to litigation since mandatory mediation was first instituted in his home state of Florida in the early 1990's. This experience included hundreds of mediations, including appellate level mediation, U.S. magistrate mediation, mediation with retired state law judges, and bilingual mediations in English, French, Spanish and Portuguese.

## **Mediation Philosophy**

My philosophy as a mediator is to give the parties all of the means, perspectives and optics to find a solution to the dispute at hand.

## **Mediation References**

Jason Block, Esq., Miami, Florida  
Joseph Stern, Esq., Delray Beach, Florida  
Gary J. Nagle, Esq., Jupiter, Florida  
Barbara Overton, Esq., Orlando, Florida

## **Alternative Dispute Resolution Training**

Circuit Civil Mediation Training, by Mediation Services, Inc.

## **Professional Licenses**

Attorney at Law, Florida  
Attorney at Law, District of Columbia (Inactive)  
Avocat à la Cour d'Appel de Paris  
Florida Civil-Law Notary

## **Professional Associations**

The Florida Bar, including International Law Section (Chair, 2004-2005)  
National Association of Civil-Law Notaries  
International Union of Notaries

## **Education**

Juris Doctor, University of Miami School of Law, 1988  
Cum Laude Graduate  
Dean's List  
Best Brief, Moot Court, 1986

Institut de Droit Compare, Universite de Paris II, 1984-85  
Brevet, Legal Translation, English, Mention Bien, 1985  
Brevet, Legal Translation, Spanish, Mention Assez Bien, 1985  
Coursework included survey of French Private Law and French Public Law  
French as language of instruction

Bachelor of Arts, French Language & Literature, University of South Florida, 1983  
Arts & Letters Honor Society  
Dean's List

Summer Law Program in Tokyo, University of Santa Clara Law School, 1986  
Japanese Legal System  
Comparative law of Japanese and American protection of intellectual property, including protection of computer software  
Internship in Japanese law office (Fujii & Toda)

Ecole Superieure de Commerce de Paris, France, 1983-84

Entrance upon competitive admission, including French-language version of GMAT (Graduate Management Aptitude Test)  
Grande Ecole management studies including statistics, marketing, informatique, economics, accounting, etc.  
French as language of instruction  
Japanese as third language

Institut National des Langues et Civilisations Orientales (I.N.A.L.C.O.), Paris, France, 1984-85  
Audited third year Japanese courses on language of business, administration, diplomacy, law, etc.  
Japanese Legal System, elective course  
Korean language, full first year curriculum  
Indonesian, first year course in reading comprehension  
French as language of instruction

Association Philotechnique, Paris, France, 1983-84  
Romanian language, intermediate level coursework

## **Awards and Honors**

### **AWARDS, HONORS & APPOINTMENTS**

National Association of Civil-Law Notaries, Director, 1998 - present.

Avocat accrédité, Consulate General of France in Miami, 1997.

Editor, Comparative Juridical Review, Coral Gables, FL, 1991- 1998, (A bilingual, English-Spanish Law Review, 1961-1998).

Congresso Internacional de Direito Publico, Miami, Florida, December 1996, U.S. Coordinator

Attestation de Réussite à l'Examen de Contrôle de Connaissances (French Bar Exam); CRFPA Lyon, France, November 22, 1995.

Florida Bar, International Section, 1991-92, Program Chair, Frontiers of International Law: Emerging International Practice Areas for Florida Lawyers. Pleading & Proving Foreign Law, presented by David S. Willig

Florida Bar, International Section, 1992-93, Program Chair, International Law Update: Emerging Practice Areas for Florida Lawyers.

Florida Bar, International Section, 1993-94, Program Chair, International Law Update: Emerging Practice Areas for Florida Lawyers.

Appointee, Overall Economic Development Program Committee, Metropolitan Dade County, Florida, 1990.

First Prize, Best Paper Award, Inter-American Bar Association, XXVII Conference, Cartagena, Colombia, 1989.

Cum Laude, University of Miami School of Law, 1988.

High Honors, English Legal Translation, Institute of Comparative Law, University of Paris II, 1985.

Honors, Spanish Legal Translation, Institute of Comparative Law, University of Paris II, 1985.

## **Publications and Speaking Engagements**

Managing Language Issues in Mediation, Pennsylvania Council of Mediators Report for Members, Summer 2014.

Speaker, Función Notarial: Una Visión de Futuro en un Marco Internacional, Asociación de Notarios de Puerto Rico and Inter-American Bar Association, San Juan, Puerto Rico, June 2014.

Bilingual Mediation, Too Often an Afterthought, Florida Law Journal, May 12, 2014

Lecturer (Practicum), National Ass'n of Civil Law Notaries (NACLN), Civil Law Notary Training, Huntsville, AL (March 2003); Coral Gables, FL (August 2004)

4th Florida-Canada Forum, Le Notaire de Droit Civil en Floride: Un Regard vers le Nord, September 2002.

The Florida Civil-Law Notary: An Overture to the World; Entracte (Montreal), September 15, 2000.

NAFTA e MERCOSUL, Congresso de Direito Comunitario do MERCOSUL, Foz do Iguaçu, April 1997

A Internet e a Constituição dos Estados Unidos, August 1996, published in REVISTA CONSULEX, April 1997.

U.S. Coordinator & Speaker, Congresso Internacional de Direito Publico, Miami, FL, December 1996

Developments en Droit de Famille en Floride, UIA Congress - San Francisco, 1993.

Program Chair & Coordinator, Expropriated Property in Former Communist The Florida Bar, International Section & St. Thomas School of Law, Miami, FL , May 1993.

Insolvency & Bankruptcy in Central America: Panama and Costa Rica, Turnarounds & Workouts Survey, May 13, 1993

Program Chair & Coordinator, Expropriated Property in Former Communist Countries with District of Columbia Bar, International Law Section and Inter-American Bar Association, Washington, D.C., September 1992.

Program Chair & Coordinator, Frontiers of International Law: Emerging Internatinoal Practice Areas for Florida Lawyers, The Florida Bar, International Section, Miami, FL , June 26, 1992,also lecturer ¿Pleading and Proving Foreign Law.¿

Foreign Corrupt Practices Act, International Business Chronicle, April 1992.

Fundamentals of Evidence, American Society of Industrial Security, Fr. Lauderdale, FL, December 1991.

Florida Bar Journal, Why We Need Foreign Legal Consultants in Florida, February 1990.

Comparative Juridical Review, Observations on Comparative Legal Education, Vol. 27, 1990

Annals of XXVII Conference, Inter-American Bar Association, 1989

Modern Japanese-American Dictionary of Legal Terminology, Copyright 1990 (unpublished)

"Japan's Technological Edge: Myth or Reality?", STATUS Reports, June 1989

"Traders study cultural nuances to win in international markets", San Francisco Business Times, November 1989

"Overseas trade is more than mere statistics", South Florida Business Journal, November 1989.

## **Languages**

English

## **Locale**

Miami, FL

The AAA provides mediators to parties on cases administered by the AAA under AAA mediation procedures. Mediations that proceed without AAA administration are not considered AAA mediations, even where parties select a mediator who is a member of an AAA mediation roster.